CAMPUS CARD VENDOR EVALUATION

Initial Conversion Charges

	Blackboard	CBORD
Hardware required for conversion	$214,346.82	$314,118.00
Software required for conversion	$13,008.00	$192,967.00
Services required for conversion	$86,690.00	$44,721.00
Initial Investment Outline Total		($55,000.00)
Additional Discount per e-mail		($30,000.00)
	$314,044.82	**$466,806.00**

Blackboard

Continuing Charges

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Blackboard Transaction System *	$63,380.00	$66,549.00	$69,876.45	$73,370.27	$77,038.79	$80,705.84	$84,547.43
Blackboard Community System	$14,000.00	$14,000.00	$30,285.00	$30,285.00	$30,285.00	$30,285.00	$30,285.00
Total for Blackboard Data Integration	$13,008.00	$13,008.00	$13,008.00	$13,008.00	$13,008.00	$13,008.00	$13,008.00
Total for Transaction Integration Agents	$6,504.00	$6,504.00	$6,504.00	$6,504.00	$6,504.00	$6,504.00	$6,504.00
Blackboard Platinum Support	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
On-Site Support ($185.00 / Hour)	(As needed)	(As needed)	(As needed)	(As needed)	(As needed)	(As needed)	(As needed)
Weekend/Holiday On-Site Support ($250.00 / Hour)	(As needed)	(As needed)	(As needed)	(As needed)	(As needed)	(As needed)	(As needed)
Test Environment Costs	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
	$96,892.00	**$100,061.00**	**$119,673.45**	**$123,167.27**	**$126,835.79**	**$130,502.84**	**$134,344.43**

CBORD

Continuing Charges

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Annual License and Support Fees *	$11,105.00	$65,142.00	$68,186.11	$69,958.95	$71,777.88	$73,644.11	$75,558.85
Basic Hardware, Maintenance and Support Fees	$0.00	$50,544.00	$50,544.00	$50,544.00	$50,544.00	$50,544.00	$50,544.00
Freight Charges	$2,176.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
On-Site Support ($150.00 / Hour)	(As needed)	(As needed)	(As needed)	(As needed)	(As needed)	(As needed)	(As needed)
Test Environment ($1395.00 / 500 patrons) WAIVED	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Upgrade Costs **			$23,865.14		$25,122.26		$26,445.60
	$13,281.57	**$115,686.00**	**$142,595.25**	**$120,502.95**	**$147,444.14**	**$124,188.11**	**$152,548.45**

* License and Support fees increase by 4.76% for Blackboard and 2.60% for Cbord

** CBORD Upgrade cost assumed in year 3, 5, and 7. Each upgrade has a cost which is 35% of the License and Support Fees

TOTAL LIFE-TO-DATE COSTS
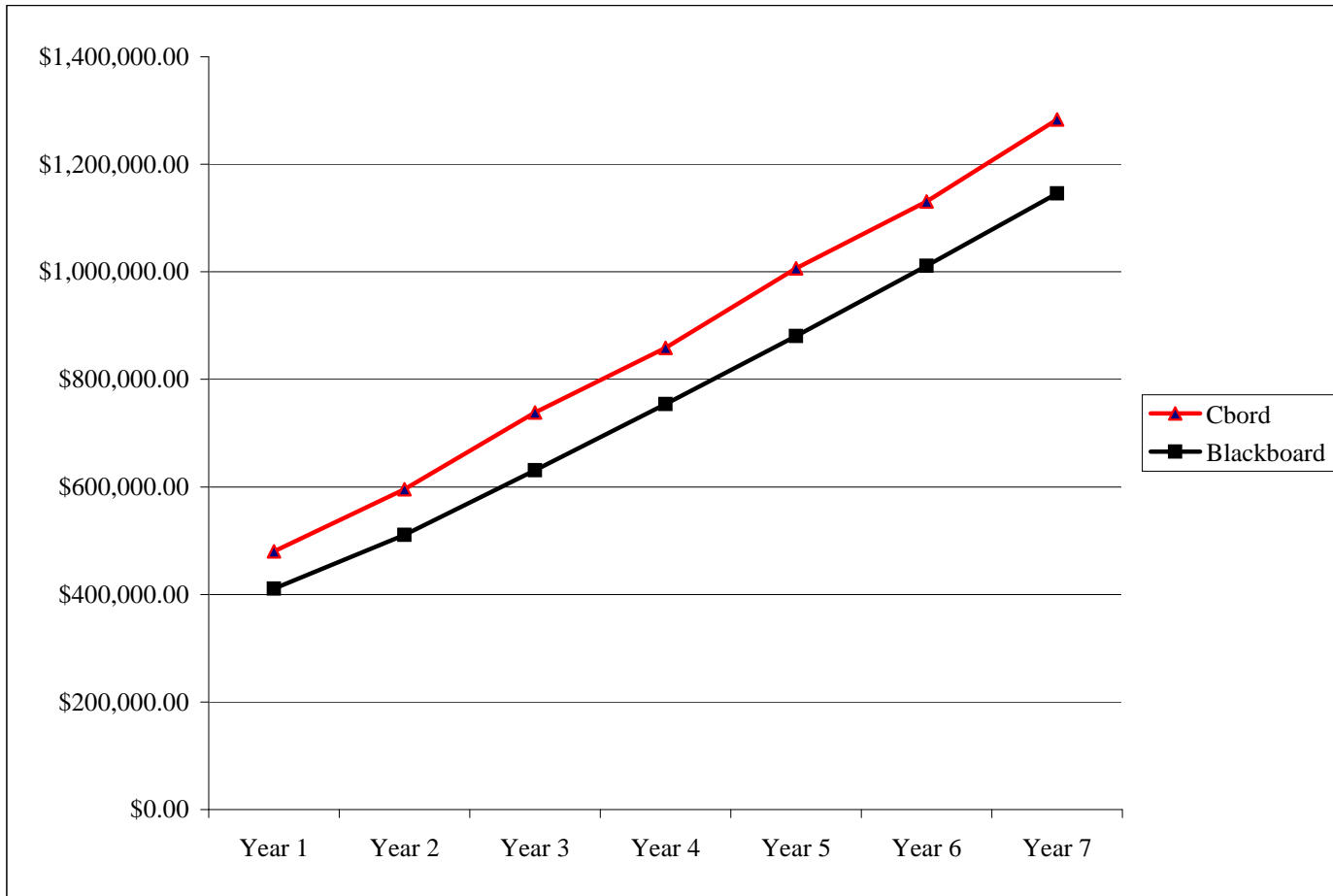
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
Blackboard	$410,936.82	$510,997.82	$630,671.27	$753,838.54	$880,674.33	$1,011,177.17	$1,145,521.60
Cbord	$480,087.57	$595,773.57	$738,368.82	$858,871.77	$1,006,315.91	$1,130,504.02	$1,283,052.47
Difference	$69,150.75	$84,775.75	$107,697.55	$105,033.23	$125,641.58	$119,326.85	$137,530.87