### BASIC HEALTH LAW SKILLS

<table>
<thead>
<tr>
<th>General Lawyering Skills</th>
<th>Hospitals and Health Care Systems</th>
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<tr>
<td>- Locate and analyze sources of health law; spot health law issues in case studies and transactions</td>
<td>- Interpret right-to-care situations; identify underserved populations and strategies to improve access</td>
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<td>- Draft formal and informal legal analysis for attorney and non-attorney audiences</td>
<td>- Aware of informed consent and EMTALA; able to spot basic patient rights issues and propose solutions</td>
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<td>- Work in groups to present; experience rating peers in group exercises</td>
<td>- Explain models for delivery and payment; familiar with facility policies and medical staff bylaws; awareness of accreditation standards and processes</td>
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<td>- Experience drafting legal documents and interacting with clients</td>
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**Understanding the Health Care Industry**
- Comprehend the business, public policy, and regulatory environments governing health care
- Spot key operational and legal issues faced by health care entities
- Identify issues in organizational documents; draft analysis of legal issues
- Familiar with corporate and non-profit structures, tax exemption issues, and financial statements and forms
- Understand creation of health care entities, including selection of corporate form; basic organizational documents; identify governance duties and conflicts of interest
- Analyze tax exemption issues, financing options, and the role of private investment

**Health Care Payment Systems**
- Knowledge of licensing laws, procedures, and processes
- Recognition of federal and state roles in regulating health care
- Analyze anti-kickback statute, Stark, false claims, anti-competitive conduct, and basic compliance policies

### SPECIALTY SKILLS

**Health Care Payment Systems**
- Describe payor types; understand federal and state laws regulating Medicare and Medicaid
- Navigate the payor contracting process; analyze key contract provisions between insurers and providers

**Health Information and Technology**
- Interpret basic federal laws, including HIPAA
- Understand basic laws and issues related to electronic medical records

**Health Care Litigation**
- Appreciate the basic duties of health care providers, negligence, standard of care, causation, and types of damage awards; able to draft analysis of hypotheticals based on existing case law

**Life Sciences**
- Explain the FDA’s role and processes
- Familiar with and ability to draft analysis of the role of clinical research and processes, genomics and personalized medicine, and the FCPA

**Public Interest**
- Adept in assisting uninsured and medically underserved patients
- Ability to provide legal advice and referrals on legal and social issues
- Familiar with cases, statutes, and legal doctrines relating to the rights, treatment, and incarceration of mentally ill and developmentally disabled persons