The CSO is on Facebook!
Check out our new Facebook page where we’ll be posting information about upcoming career-related events at the law school and in the Chicago legal community as well as links to interesting articles or anything else we think you might find helpful!
Visit our page at: http://www.facebook.com/pages/Chicago-IL/Loyola-Law-CSO/247775867902 and become a fan!

Upcoming Events

<table>
<thead>
<tr>
<th>Event</th>
<th>Location</th>
<th>Date/Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Loyola Alums in Practice: Alternative Careers &amp; Networking</td>
<td>Office of Career Services</td>
<td>Tuesday, March 2 @ 12:00 p.m.</td>
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<tr>
<td></td>
<td>25 E. Pearson, Suite 1370</td>
<td>RSVP to <a href="mailto:law-career@luc.edu">law-career@luc.edu</a>.</td>
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<tr>
<td>Health Law Career Panel</td>
<td>Corboy Law Center, Room 1102</td>
<td>Friday, March 5 @ 12:30—1:30 p.m.</td>
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<td>(Organized by the Health Law Society)</td>
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<tr>
<td>Loyola Alums in Practice: Personal Injury</td>
<td>Office of Career Services</td>
<td>Monday, March 8 @ 12:00 p.m.</td>
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<td>25 E. Pearson, Suite 1370</td>
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<tr>
<td>Judicial Clerkship Panel Presentation</td>
<td>25 E. Pearson, 13th Floor Faculty Library</td>
<td>Wednesday, March 24 @ 5:30 p.m.</td>
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</tbody>
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◆ LOYOLA ALUM KURT WINIECKI ◆
His career as a lawyer, his alternative career in financial planning, and how he networked to get it!

Join the Office of Career Services for a talk by 1997 alumni, Kurt Winiecki.
Kurt will discuss his career path including working as an attorney, his current position as a financial planner at Kruse Asset Management, LLC, and how networking helped him to get where he wanted to go!

Tuesday, March 2nd @ 12:00 p.m. | Office of Career Services, 25 E. Pearson, Suite 1370
Lunch will be served. Please RSVP to law-career@luc.edu.

Symplicity Spotlight

Tribune Company
Summer Law Clerk

Tribune Company seeks a full-time summer law clerk for general legal support.
Responsibilities will include conducting legal research, analysis and writing on matters pertaining to the media and entertainment industry, with emphasis on newspaper and magazine publishing, broadcast and electronic/on-line media.
Applications are due March 15th, but applying early is encouraged!
See job posting #4753 on Symplicity for details and information on how to apply.
http://law-luc-csm.symplicity.com/students

Bar Association Student Memberships
Joining the Chicago Bar Association (CBA) or Illinois State Bar Association (ISBA) as a student member is a great way to network and to receive all of the benefits of membership at a discounted rate!

Students who live in or are interested in working in one of the collar counties, should also consider joining the bar associations for DuPage, Lake, Kane, McHenry, or Will Counties. Visit http://www.luc.edu/law/career/collar_counties.html for more information!

Chicago Bar Association
Law student dues is $12 per year billed annually in November or a $30 one time fee covering the entire anticipated law school enrollment period.
To join as a student member, visit:
https://www.chicagobar.org/Source/Members/cMemberInsert.cfm?Section=Enrollment_Form

Illinois State Bar Association
Law students are eligible for a free electronic membership. To receive publications in print, law students pay just $12 per year or $30 for up to 4 years of law school.
To join as a student member, visit:
https://www.isba.org/user/register/lawstudents.
Job postings, like those on our Symplicity system, are one way to get a job, but they are not the only or the best way. Although we love it when employers post jobs with us, we want you to expand your job search beyond responding to job postings for three reasons:

1) Job postings represent only a tiny fraction of the legal jobs that are available to law students. Chicago’s Career Transition Center says that in this economy, they believe the number of jobs filled through networking is 90%. What does that mean for you? If you are concentrating your job search on job postings, you are missing 90% of the jobs that are out there!

Don’t assume that all or most jobs available to you will be posted on Symplicity or another job posting source. In this down market, legal employers need not post jobs to find excellent, enthusiastic law students interested in working for them.

Most positions are filed by word of mouth, personal recommendations, and networking. And many public interest and service oriented employers, for whom your commitment to the issue or population they serve is a key factor in hiring, expect you to reach out to them if you are interested, not the other way around.

2) Posted positions are very competitive because they attract so many applications. Bear in mind that postings on Symplicity are usually not exclusive to Loyola. Employers often send the same posting to many law schools. The same is true for postings that you find on other online sources, like PSLawNet, monster.com, or the CBA website. Do not assume that all postings are exclusive to Loyola.

3) Responding to postings by sending your resume and cover letter sometimes is not enough to land an interview. For many students, the best of what you have to offer does not always come through on paper.

Most of us need an opportunity to impress an employer in person before handing over a resume. How do you get that opportunity?

1) Identify employers that practice in an area that interests you.

- Use the Four or More list to identify small firms that are doing work in an area that interests you.
  http://www.luc.edu/law/career/4_or_more.html

2) Identify people who work for those employers. After you have a short list of employers you are interested in, search their websites to find Loyola alumni or alumni from your undergraduate institution who work there. Talk to current students who have worked there. Talk to your professors and/or your career counselor about the employers who you have identified and see if they know of anyone who works there.

3) Follow up on every lead you are given. Once you’ve identified a contact at an employer you are interested in, send them a short email, saying something like: “When Professor So-and-so learned of my interest in tax law, he suggested that I contact you. I am a 1L at Loyola and am hoping to practice in a firm like yours after graduation. If you could spare 15 minutes for a meeting in your office or a phone call, I would really appreciate your advice on the best type of experience to get during law school to be marketable in the field of tax law. Please let me know a convenient time to contact you, or I will follow up by phone next week.”

Then prepare a list of questions to ask, follow up on your email with a phone call, and start talking to lawyers who do what you want to do. These conversations will not only help you learn about the area or areas of law you are interested in, they will put you in contact with people who may need to hire a law student in the near future.

Don’t put the person you are networking with on the spot by asking for a job. Let the person you are talking to bring it up. If he or she hires law students, it will logically come up in your conversation if he or she is impressed by you. Also feel free to ask if the contact knows of other lawyers who they admire in that practice area and then contact them.

Check our links to some of Chicago’s public interest organizations but also do Google searches for “legal aid” or “non-profit” and the issue or issues that interest you (fair housing, domestic violence, education, etc.)
http://www.luc.edu/law/career/pubint_links.html

The Government Resources section of our website can give you a feel for the myriad federal, state and local government agencies that hire law students.
http://www.luc.edu/law/career/government.html

See the lists of where students worked for the past two summers on our website.
http://www.luc.edu/law/career/handouts.html

2010 Patent Law Interview Program Registration
Registration for the 2010 Patent Law Interview Program is now open! Registration is free for Loyola students — registrations will be accepted through March 8th. To register, go to http://www.luc.edu/law/career/patent_students.html and click on the “Law Students Register Now” button.

Students with a scientific or technical background who are interested in a career in intellectual property should be sure to register for this program!

Questions? Contact Alissa Holterman at aholter@luc.edu or Mary Beth Wynn at mwynn@luc.edu.

Office of Career Services
25 E. Pearson Street, Suite 1370
Chicago, IL 60611

Phone: 312.915.7160
Email: law-career@luc.edu
Website: www.luc.edu/law/career
Why did you become a lawyer?
I graduated from Loyola Law School in 1967 and was drawn to law because of the politics of the early 60s. Also, I grew up believing that, as an Irish Catholic, I was in the minority. I thought the best way to stand up for the “the little guy” was through the legal system.

What do you wish you had paid more attention to as a student or new lawyer?
I wish that I had paid more attention to all my professors as a student at Loyola.

What professor/event/issue did you enjoy most in law school?
I was the first person in my family to complete college. I wish that I had had a mentor and guide as a law student.

I enjoyed Professor Richard A. Michael, especially in his first year at Loyola. I also really enjoyed anything that lead to the courtroom, whether it was moot court or trial practice, especially oral arguments.

What was the hardest thing to adjust to after graduating and beginning practice?
My hardest adjustment was the day to day worry that I was not pleasing the partner who assigned me work in that law firm.

What is the one piece of advice you have for law students and future lawyers?
Try to talk with as many fellow students as possible, and definitely acquire a working relationship with a mentor.

What do you like most about your practice?
I love that my practice also gives me the time and opportunity to do pro bono work. I also love working with my partner, Robert Majeske (also a Loyola law school graduate), who had been my adversary in prior cases.

Talk about a case that had the biggest impact on you and your client.
I represented an amateur boxer who was unbelievably wronged by the U.S.A Boxing arm of the United States Olympic Committee in 1996. I sued them, requesting a Temporary Restraining Order and a permanent injunction to halt the 1996 United States Olympic Team from further active competition.

They claimed I was playing. I explained I had sued because they were trying to steal money, not politics, from my client. When I told them that I would see them in court six days before the boxing trials were to begin, they caved and my client was allowed to compete in the trials. He made the 1996 United States Olympic Boxing Team. Legally correct and morally wonderful.

How important has networking been in your practice/career?
Networking is unbelievably important, especially when passing into the era of big advertising. I estimate that 80% - 90% of our business is referred to our firm by other attorneys.

What do you like most and least about being a lawyer?
What I like most is being able to stand up for something or someone and obtaining a favorable result for the underdog.

What do you do in your free time?
Travel with my wife, Kathi, and get together with friends.

Your favorite Chicago restaurant is...
The Four Farthings Restaurant.

F. James Foley, Foley & Majeske

Come meet Jim Foley & his partner, Robert Majeske, at our Loyola Alums in Practice: Personal Injury on March 8th @ 12:00 p.m. in the Office of Career Services (25 E. Pearson, Suite 1370).