

Frances X. Lee

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<https://sites.google.com/site/researchoffrancesxu/>

ACADEMIC POSITION

Quinlan School of Business, Loyola University Chicago
Assistant Professor

Chicago, IL
Aug, 2016 --

Kellogg School of Management, Northwestern University
Adjunct Lecturer of Managerial Economics and Decision Science

Evanston, IL
Sep, 2014 -- June 2015

University of Hong Kong
Assistant Professor, School of Economics and Finance

Hong Kong
Aug, 2009 -- Aug, 2013

NON-ACADEMIC POSITION

Cornerstone Research Inc., Associate
- a consulting firm that provides economic and financial analysis
to attorneys involved in complex commercial litigation,

Boston, MA, 2008/2009

EDUCATION

Kellogg School of Management, Northwestern University
PhD in Managerial Economics and Strategy

Evanston, IL
Jun 20, 2008

Chinese University of Hong Kong
Bachelor of Business Administration (Financial
Engineering, Economics), First Honor

Hong Kong
Jul 16, 2003

RESEARCH INTEREST

Industrial Organization Theory, Information Economics, Law and Economics, Applied Microeconomics Theory.

TEACHING

Microeconomic theory at levels of PhD, MECON, undergraduate and MBA, Industrial Organization.

PUBLICATIONS OR FORTHCOMING

1. Costly Rewards and Punishments, accepted, *The B.E. Journal of Theoretical Economics*
2. Credibility of Crime Allegations (with Wing Suen), accepted, *American Economic Journal: Microeconomics*
3. Signaling by an Informed Service Provider (joint with Yuk-fai Fong), *Journal of Economics and Management Strategy*, 2017, 00:1-14.
4. Investment in Concealable Information by Biased Experts (with Navin Kartik and Wing Suen), *RAND Journal of Economics*, Spring 2017, Vol. 48, No.1, pp.24-43.
5. The Optimal Extent of Discovery (with Dan Bernhardt), *RAND Journal of Economics*, Fall 2016, Vol. 47, No. 3, pp. 573–607.
6. Information Acquisition in a War of Attrition (with Kyungmin (Teddy) Kim), *American Economic Journal: Microeconomics*, May 2014, 6(2): 37-78.
7. Trial Incentives in Sequential Litigation (joint with Dan Bernhardt), *American Law and Economics Review*, 17(1), August 2014, 214-244.
8. Trading between Agents for a Better Match, *International Journal of Industrial Organization*, Volume 31, Issue 5, September 2013, Pages 501–515.
9. Optimal Best-Price Policy, *International Journal of Industrial Organization*, Volume 29, Issue 5, September 2011, Pages 628-643.

WORKING PAPERS

A Theorem of Bayesian Updating and Applications to Signaling Games. (with Navin Kartik and Wing Suen)

RESEARCH WEBSITE <https://sites.google.com/site/researchoffrancesxu/>

REFEREEING

Rand Journal of Economics, American Economic Journal: Microeconomics, Journal of Economic Theory, Journal of Public Economics, International Journal of Industrial Organization, Journal of Law, Economics and Organization, International Review of Law and Economics, B.E. Journal of Theoretical Economics, Journal of Economic Behavior and Organization, Journal of Industrial Economics, American Law and Economics Review, Journal of Empirical Legal Studies, Review of Industrial Organization, Scandinavian Journal of Economics, Economic Inquiry, International Review of Law and Economics, Games and Economic Behavior, Canadian Journal of Economics.

CONFERENCE PRESENTATIONS

ASSA 2019 Annual Meeting	Atlanta, GA
2018 Midwest Theory Fall Conference	Nashville, TN
Econometric Society 2018 Asian Meeting	Seoul, Korea
The 27th Annual Meeting of Law and Economics Association 2017	New Haven, CT
The 15 th Annual International Industrial Organization Conference 2017	Boston, MA
The 11 th Annual International Industrial Organization Conference 2013	Boston, MA
2013 Midwest Theory Spring Conference	East Lansing, MI
North American Summer Meeting of Econometrics Society 2012	Evanston, IL
American Law and Economics Association Conference 2012	Palo Alto, CA
North American Summer Meeting of Econometrics Society 2011	St Louis, MO
American Law and Economics Association Conference 2011	NYC, NY
2010 Midwest Theory Fall Conference	Madison, WI
2010 Midwest Theory Spring Conference	Evanston, IL
The 8 th Annual International Industrial Organization Conference 2010	Vancouver
Far East and South Asia Meeting of Econometrics Society 2009	Tokyo, Japan
The 7 th Annual International Industrial Organization Conference 2009	Boston, MA
The 6 th Annual International Industrial Organization Conference 2008	Arlington, VA
The 5 th Biennial Conference of Hong Kong Economic Association 2008	Chengdu, China

INVITED SEMINARS

Hong Kong University of Science and Technology, Lingnan University, Shanghai University of Finance and Economics, National University of Singapore, Academia Sinica, Toulouse School of Economics, Michigan State University, Northern Illinois University, Loyola University Chicago, Illinois Institute of Technology, DePaul University, The University of Texas at Austin.

RESEARCH GRANTS

Hong Kong Government University Grants Committee GRF grant HKU756911B, GRF grant HKU755910H

VISITING POSITIONS

M&S, Kellogg School of Management, Department Visitor	Dec, 2015 --
MEDS, Kellogg School of Management, Visiting Scholar	Winter, Spring 2013
MEDS, Kellogg School of Management, Visiting Scholar	Summer 2011
Toulouse School of Economics, Visiting Scholar	May, 2011
M&S, Kellogg School of Management, Visiting Scholar	Summer 2010

PERSONAL

US Citizen. Married with three children.