



QUINLAN
SCHOOL of BUSINESS

Schreiber Center • 16 E. Pearson St.
Water Tower Campus • Chicago, IL 60611
LUC.edu/Quinlan

SCMG 487 – Purchasing Management
Summer 2017, Thursdays 6:00 – 9:00PM
Schreiber Center, 16 E. Pearson – Room 405

Instructor: Paul Ehn

Email: pehn@luc.edu and paul.ehn@comcast.net

Office Phone: 312.848.3516

Office Hours: Thursdays 5:00 – 6:00 PM or by appointment

Course Description:

A study of organizational procurement processes and decision making framework. Topics include in-sourcing/out-sourcing decisions based on total cost of ownership; purchasing cycle and processes; developing material and technical specifications; supplier evaluation, selection and management; supplier quality management; purchasing capital goods and services; global sourcing and e-commerce; and purchasing tools and analytics.

Prerequisites: SCMG 486 (Global Logistics).

Course Overview:

We will cover aspects of purchasing and its importance and the overall impact to a modern supply chain organization. During the course we will study specific procurement techniques and how they can be used in alignment with an organizations supply strategy. Discussions topics and lectures will include make or buy decisions, core competencies, partnership strategies and legal implications of purchasing.

Course Objectives and Learning Outcomes

Students will have developed an understanding of fundamental and strategic issues in material planning and procurement, with the ability to source in a global marketplace.

Required Materials

Textbook: Purchasing and Supply Chain Management, WC Benton, Jr., 3rd Ed, ISBN 978-0-07-802411-5

Suggested Supplementary Resources

Supplementary resources will be available on Sakai.

Course Requirements and Grading Criteria

- This course includes: homework which will consist of review/discussion questions, relevant articles and case studies assigned weekly, a mid-term and final examination, a team project

interim report, final paper and team presentation. Attendance and class participation will also make up a component of the final grade.

- There are no extra credit assignments available for this course
- Details on the length of writing assignment will be given when assigned, standard is for typed, double spaced, submitted electronically via email, prior to the start of the class session on the date the assignment is due. Written assignments should be submitted using Microsoft Word.
- Without prior agreement of the instructor assignments turned in late will not be accepted.
- Grades for the group project will be based on the quality of the written reports as well as the final team presentation. Students will also provide some input to the presentations through evaluations and rating their team-mates on individual levels of contribution.
- Material on the mid-term and final may include information from assigned readings, class lectures and guest speakers.
- Breakdown of grade components:

o Weekly homework	8%
o Class participation and attendance	10%
o Group project interim report	5%
o Group project final written report	15%
o Group presentation	10%
o Midterm exam	22%
o Final exam	<u>30%</u>
	100%
- Course grading scale:

o A	100-93%
o A-	92-90
o B+	89-87
o B	86-83
o B-	82-80
o C+	79-77
o C	76-73
o C-	72-70
o D+	69-67
o D	66-60
o F	59 and below

Attendance

Class attendance is mandatory and essential to the value of the learning experience. Students are expected to attend all class sessions in order to pass the course. Missing more than 20% of scheduled classes severely jeopardizes the student's ability to pass the course.

In the event unavoidable emergencies or conflicts prevent you from attending class, you must notify the instructor and program director by e-mail prior to missing the class, and request options for covering missed material. Most of the subjects in a course are sequential. Therefore, it is important to understand the material covered in the missed class before the next class.

Make-Up Examinations/Assignments

Loyola University academic policy provides that tests or examinations may be given during the semester or summer sessions as often as deemed advisable by the instructor. Because Quinlan faculty believe

examinations represent a critical component of student learning, required examinations should be taken during the regularly scheduled class period. **Make-up examinations are discouraged.** Exceptions may be granted only by the faculty member or department chair, and only for unavoidable circumstances (illness verified by a signed physician's note, participation in intercollegiate athletic events, subpoenas, jury duty, military service, bereavement, or religious observance). A make-up final examination may be scheduled only with the permission of the appropriate Quinlan Assistant or Associate Dean.

If a make-up examination must be given, it is the responsibility of the faculty member to prepare, schedule, and proctor the exam. Limited assistance in proctoring make-up exams may be available through a designated Quinlan administrative assistant. For a student with a documented special testing need, please consult University policy concerning use of the testing center in Sullivan Center at Lake Shore Campus.

Academic Integrity

All members of the Quinlan School shall refrain from academic dishonesty and misconduct in all forms, including plagiarism, cheating, misrepresentation, fabrication, and falsehood...Plagiarism or cheating on the part of the student in individual or group academic work or in examination behavior will result minimally in the instructor assigning the grade of "F" for the assignment or examination. In addition, all instances of academic dishonesty must be reported to the chairperson of the department involved.

For further information about expectations for academic integrity and sanctions for violations, consult the complete Quinlan School of Business Honor Code and Statement of Academic Integrity on the Quinlan website:

<http://www.luc.edu/media/lucedu/quinlanschoolofbusiness/pdfs/Honor-Code-Quinlan-July2012.pdf>

Course Outline

<u>Class Number</u>	<u>Date</u>	<u>Topic & Assignment/Reading</u>
1	5/25	Chapter 1 – Purchasing and Supply Management, Chapter 2 – Purchasing and Supply Chain Strategy
2	6/1	Chapter 3 – Legal Aspects of Purchasing Chapter 4 – Inventory Management Assigned Homework Questions
3	6/8	Chapter 5 – Materials Management Chapter 6 – JIT Purchasing Assigned Homework Questions
4	6/15	Chapter 7 – Purchasing Systems, E-Proc., Systems Contracting Chapter 8 – Supplier Selection and Evaluation Assigned Homework Questions Group Project Summary Report Due Mid-Term Review
5	6/22	Chapter 9 – Strategic Outsourcing Assigned Homework Questions Mid-Term
6	6/29	Chapter 10 – Global Sourcing Chapter 11 – Supply Chain Partnerships and Power Assigned Homework Questions

7	7/6	Chapter 12 – Total Quality Management and Purchasing Chapter 13 – Price Determination Assigned homework Questions
8	7/13	Chapter 14 – Bargaining and Negotiations Chapter 15 – Purchasing Transportation Services Assigned Homework Questions
9	7/20	Equipment Acquisition and Disposal Assigned Homework Questions Final Exam Review
10	7/27	Group Project Presentations Final Exam

Additional Information

- Written assignments are expected to be submitted electronically using Microsoft Word and/or Excel.
- Please keep phones silenced and put away during class.

Please note: This class may occasionally deviate from the course outlined above. The instructor reserves the right to make changes as needed to the course syllabus.