COMM 214 – Synchronous Online: Tuesday & Thursday 8:00–9:15

OVERVIEW

In this course, we will explore the creative process and examine what makes an advertising concept creative. We’ll be looking at a lot of advertising; the good, the bad, and the ugly.

Through a series of short lessons, in-class exercises, and creativity-building assignments, you will be exposed to the hows and whys of creativity in advertising. You’ll be challenged to create better ads on your own, you’ll discover how to be more creative, and you’ll learn by doing.

You will come out of this class with a better understanding of advertising creativity, as well as with the tools and methods necessary to create advertising in various media. In the end, you’ll be surprised at how creative your work will be and what a grasp you’ll have on creative concepts.
YOU WILL LEARN:

- How to distinguish between great advertising ideas and average ones
- How to write creative briefs that lead to creative concepts
- How to develop an idea and extend it through film, print, digital, social, etc.
- How to present, sell, and defend an idea
- How to be more creative

ABOUT ME

I’m an advertising agency veteran, most recently an Executive Vice President and Group Creative Director at FCB Chicago. Throughout my career, I’ve been the creative lead on accounts including Coors Light, Miller Lite, KFC, Kraft Foods, Cadbury Beverages, Blue Cross & Blue Shield, and SC Johnson. Over the years, my creative work has been recognized by the One Show, Cannes Lions, Radio Mercury, Clio, Addy Gold, D&AD, Art Directors Club, and International Film & TV Festival.

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OFFICE HOURS: Please email me to make an appointment.

NO TEXTBOOK, BUT...

You should be a student of advertising, and you should be reading books about the creative process, studying advertising award books, checking out advertising blogs, and keeping up on the best creative of the day. While there is no specific textbook for this class, in your pursuit of a career in advertising, I strongly encourage you to read at least one of the following excellent books:
COURSE SCHEDULE

NOTE: This schedule is subject to change to accommodate student needs, current events, etc. Do not do homework assignments from it. All lessons and homework instructions will be announced during class and posted on Sakai.

WEEK #1 August 25 & 27
Course overview
Lessons: What makes good creative? How to judge an ad.
A look at some award-winning TV spots
In-class and homework: How to identify the best & worst creative

WEEK #2 September 1 & 3
Students present “Best & Worst” homework

WEEK #3 September 8 & 10
Lessons: Know your target. Know your brand.
In-class and homework: How to define the target. What’s your brand?

WEEK #4 September 15 & 17
Students present “What’s Your Brand?” homework
Lessons: Creative strategy. Insights.
In-class and homework: Finding the insight. Writing a strategy

WEEK #5 September 22 & 24
Students present “Strategy” homework
Lesson: The power of words
In-class and homework: Creating headline-driven ads

WEEK #6 September 29 & October 1
Students present “Headline” homework
Lesson: The power of visuals
In-class and homework: Creating visually-driven print ads
Students present “Print Ad” homework

WEEK #7 October 6 & 8
In-class and homework: Art & Copy. Writing taglines

WEEK #8 October 13 & 15
Students present “Tagline” homework
In-class and homework: Pool-outs and digital ideas
**WEEK #9 October 20 & 22**
Students present “Digital” homework
Lesson: Social media
In-class and homework: Social media strategy

**WEEK #10 October 27 & 29**
Lesson: Out of home (OOH) advertising
In-class and homework: Creating OOH ads

**WEEK #11 November 3 & 5**
Lesson: Public Service Announcement (PSA)
In-class: Creating a PSA

**WEEK #12 November 10 & 12**
Lesson: Roles in an advertising agency
Creative project kick-off
In-class and homework: Writing the creative brief

**WEEK #13 November 17 & 19**
Teams present creative briefs
Lessons: Creative inspiration. Idea generating tips.
In-class and homework: Continuing work on creative project
Final assignment instructions

**WEEK #14 November 24 & 26**
Thanksgiving Break – No class

**WEEK #15 December 1 & 3**
Teams present creative projects

**WEEK #16 December 12**
Final assignment due by 11:00 AM

“creativity is intelligence having FUN”
- Albert Einstein
HOW TO SUCCEED IN THIS CLASS

Show up. Show up on time. Show initiative. Do your work on time. Work hard. Do work that’s original, unexpected and inspiring. Exhibit professionalism. Have a good attitude. Be attentive. Be enthusiastic. Be a team player. Read and follow assignment instructions carefully. Strive to be your best and exceed expectations. In other words, things that matter in the workplace matter here too.

HOMEWORK

Based on class lessons, creative briefs, and other materials, you will have various homework assignments. All lessons, homework assignments, and due dates will be posted on Sakai. You will be required to post your homework assignments on Sakai. Submit all work before the posted deadline; i.e., before the start of the class for which it is due. Late assignments will not be accepted.

ATTENDANCE

In great part, what you will learn from this class is the result of participating in class discussions, tackling in-class exercises, and teaming up with a partner. Your attendance is crucial. Our synchronous online class will meet via Zoom at our scheduled class time. Missed classes (unexcused absences) will hurt you and your participation score, and will lower your course grade. If you have to miss a class due to a legitimate excuse, such as an illness or family emergency, it’s your responsibility to contact me as soon as possible. Completing any missed work will be discussed at that time.

GRADING

Grading will emphasize attendance, participation, and contributions during class, along with in-class exercises, homework, a team project, and a final written assignment.

Specifically, coursework will include individually-written papers along with multiple in-class and outside-of-class exercises. You will also be working on various assignments, as in the real world of advertising, as a two-person team, including the creation of a multimedia campaign. You will be graded on the lessons you absorb and apply to your work through your writings and ideas, your demonstration of the understanding of the methods and principles learned in class, as well as the quality of your concepts and the evident effort you put into them.

Grading scale: A: 100-95, A-: 94-90, B+: 89-87 B: 86-83, B-: 82-80 C+: 79-77, C: 76-73, C-: 72-70, D+: 69-67, D: 66-64, D-: 63-60, F: Less than 60
## GRADE WEIGHTS

### 40% HOMEWORK
This will include multiple homework assignments. The emphasis for grading will be on following directions, quality of the content, and evident effort put forth. Note: Written assignments must be free of spelling/grammar errors. If your work contains blatant errors, expect a reduced grade.

### 20% CLASS PARTICIPATION
Attend class. Participate. Ask questions. Answer questions. Present your ideas with passion and conviction. Make yourself known. Missed classes (unexcused absences) will hurt you and your participation score, and will lower your course grade.

### 30% CREATIVE PROJECT
This will be the culmination of all you’ve learned in class. Utilizing the class lessons, exercises, and tools, you’ll work with a partner to write your own creative brief and create a multimedia campaign to be presented to the class.

### 10% FINAL ASSIGNMENT
There will be a final written assignment based on your knowledge of creative concepts.

## SCHOOL OF COMMUNICATION STATEMENT ON ACADEMIC INTEGRITY
A basic mission of a university is to search for and to communicate truth as it is honestly perceived. A genuine learning community cannot exist unless this demanding standard is a fundamental tenet of the intellectual life of the community. Students of Loyola University Chicago are expected to know, to respect, and to practice this standard of personal honesty.

Academic dishonesty can take several forms, including, but not limited to cheating, plagiarism, copying another student's work, and submitting false documents.

Academic cheating is a serious act that violates academic integrity. Cheating includes, but is not limited to, such acts as:

- Obtaining, distributing, or communicating examination materials prior to the scheduled examination without the consent of the teacher; providing information to another student during an examination;
- Obtaining information from another student or any other person during an examination;
- Using any material or equipment during an examination without consent of the instructor, or in a manner which is not authorized by the instructor;
- Attempting to change answers after the examination has been submitted;
- Unauthorized collaboration, or the use in whole or part of another student’s work, on homework, lab reports, programming assignments, and any other course work which is completed outside of the classroom;
- Falsifying medical or other documents to petition for excused absences or extensions of deadlines; or any other
action that, by omission or commission, compromises the integrity of the academic evaluation process.

Plagiarism is a serious violation of the standards of academic honesty. Plagiarism is the appropriation of ideas, language, work, or intellectual property of another, either by intent or by negligence, without sufficient public acknowledgement and appropriate citation that the material is not one’s own. It is true that every thought probably has been influenced to some degree by the thoughts and actions of others. Such influences can be thought of as affecting the ways we see things and express all thoughts. Plagiarism, however, involves the taking and use of specific words and ideas of others without proper acknowledgement of the sources, and includes, but is not limited to, the following:

Submitting as one’s own material copied from a published source, such as Internet, print, CD-ROM, audio, video, etc.; submitting as one’s own another person’s unpublished work or examination material; allowing another or paying another to write or research a paper for one’s own benefit; or purchasing, acquiring, and using for course credit a pre-written paper. The above list is in no way intended to be exhaustive. Students should be guided by the principle that it is of utmost importance to give proper recognition to all sources. To do so is both an act of personal, professional courtesy and of intellectual honesty. Any failure to do so, whether by intent or by neglect, whether by omission or commission, is an act of plagiarism.

In addition, a student may not submit the same paper or other work for credit in two or more classes. A student who submits the same work for credit in two or more classes will be judged guilty of academic dishonesty, and will be subject to sanctions described below. This applies even if the student is enrolled in the classes during different semesters. If a student plans to submit work with similar or overlapping content for credit in two or more classes, the student should consult with all instructors prior to submission of the work to make certain that such submission will not violate this standard.

Plagiarism or any other act of academic dishonesty will result minimally in the instructor’s assigning the grade of “F” for the assignment or examination. The instructor may impose a more severe sanction, including a grade of “F” in the course. All instances of academic dishonesty must be reported by the instructor to the appropriate area head and to the office of the Dean of the School of Communication.

The office of the Dean of the School of Communication may constitute a hearing board to consider the imposition of sanctions in addition to those imposed by the instructor, including a recommendation of expulsion, depending on the seriousness of the misconduct. In the case of multiple instances of academic dishonesty, the Dean’s office may convene a separate hearing board to review these instances. The student has the right to appeal the decision of the hearing board to the Dean of SOC. If the student is not a member of the SOC, the dean of the college in which the student is enrolled shall be part of the process. Students have the right to appeal the decision of any hearing board and the deans of the two schools will review the appeal together. Their decision is final in all cases except expulsion. The sanction of expulsion for academic dishonesty may be imposed only by the Provost upon recommendation of the dean or deans.

Students have a right to appeal any finding of academic dishonesty against them. The procedure for such an appeal can be found at http://www.luc.edu/academics/catalog/undergrad/reg_academicgrievance.shtml.
The School of Communication maintains a permanent record of all instances of academic dishonesty. The information in that record is confidential. However, students may be asked to sign a waiver which releases that student’s record of dishonesty as a part of the student’s application to a graduate or professional school, to a potential employer, to a bar association, or to similar organizations. (The School of Communication policy is based entirely on and is consistent with the Academic Integrity Policy of the College of Arts & Sciences.)

**FINAL THOUGHTS**

You don’t have to be a creative genius to do well in this class. You don’t even have to think of yourself as creative. But you’ll be surprised how the tools and methods you’ll learn throughout the semester will help you fire up the right side of your brain. The key to doing your best in this class is not settling for the first idea that comes to mind. Rarely are those the best ideas a creative person has. The more ideas you generate, the better you’ll become and the better your work will be. Bottom line: To really succeed at this craft, you need to scratch below the surface and wear that pencil down.