COMM103 Business and Professional Speaking
Section 205  SPRING 2020  Class #3168

Monday, Wednesday, Friday 1:40 pm—2:30pm  
Corby Law Center Building  Room: # 326
Instructor: Perry William Ergang

E-mail: Pergang@luc.edu  best way to communicate
Telephone: Email is best
Office hours: Before or after class, by appointment

Suggested TEXT:  http://www.publicspeakingproject.org/psvirtualtext.html

Note: There are many good textbooks and online guides for this class or for your use. This link is to a free online textbook with various good chapters for reference guides.

COURSE DESCRIPTION:
This class examines the theory and practice of audience analysis, message design, and oral presentation for professional speakers, with an emphasis on communication in organizational settings.

LEARNING OUTCOME:
Students will demonstrate presentation skills in simulated organizational settings.

COURSE RATIONALE:
This course is designed to teach you how to research, organize, write and deliver speeches with an emphasis on business communications. You also will learn to be an intelligent, thoughtful and critical listener.

As a speaker, you will develop an understanding of the discipline of rhetoric and the art of public speaking. You will then be asked to demonstrate your knowledge in the following ways:

- Selecting a topic or position on an issue; researching the topic; and choosing the proper material to support the position.
- Organizing your ideas in a logical, cogent manner.
- Writing clearly using lively words.
- Using proper presentation methods to deliver a speech to an audience.
- As a listener, you will be responsible for the following:
  - Critiquing speeches based on the guidelines for proper public discourse.
  - Expressing your opinions about a speech topic.
  - Doing so in a constructive, supportive manner.
The course will begin with basic speeches, both informative and persuasive, which will serve as a foundation for presentations with a business and professional element. Students are free to choose their own topics so long as they meet the criteria for the speech. Since a great deal of business activity is collaborative, you also will work as teams on the final presentation.

**LEARNING OBJECTIVES:**
Upon completion of this course students should be able to:

1. Comprehend a theoretical understanding of communication;
2. Recognize the relationships between self, the message, and the audience;
3. Understand the process of effective listening;
4. Demonstrate confidence in the ability to deliver formal presentations, pitches, and impromptu speeches with fluency and expressiveness.
5. Demonstrate growth as a researcher, collaborator and critical thinker.

**COURSE WORK:**
To obtain a passing grade in this course students are required to:

1. Develop, outline and perform four formal speeches;
2. Deliver extemporaneous speech in a variety of situations;
3. Analyze an audience and situation, and then adapt a message to those needs;
4. Prepare and use visual aids that promote clarity and interest;
5. Use evidence, reasoning, and motive appeals in persuasive speaking;
6. Establish credibility by demonstrating knowledge and analysis of a topic;
7. Develop strategies for coping effectively with the tensions involved in public speaking;
8. Demonstrate acceptable ethical standards in research and presentation of material;
9. Listen to, analyze, and critique oral communication;
10. Work individually and collaboratively

**GRADING:**
Students will be graded based on four speech presentations, a written report evaluating a public speaker and classroom participation. Grades are based on a 1,000-point scale.

**Grades will be determined in the following manner:**

<table>
<thead>
<tr>
<th>Grade Description</th>
<th>Points</th>
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</thead>
<tbody>
<tr>
<td>Elevator Pitch</td>
<td>50</td>
</tr>
<tr>
<td>My Favorite Place Speech</td>
<td>50</td>
</tr>
<tr>
<td>Cultural Artifacts Speech</td>
<td>100</td>
</tr>
<tr>
<td>Informative Speech</td>
<td>200</td>
</tr>
<tr>
<td>Persuasive Speech</td>
<td>200</td>
</tr>
<tr>
<td>ONLINE Speaker Evaluation Paper</td>
<td>50</td>
</tr>
<tr>
<td>Group Presentation</td>
<td>150</td>
</tr>
<tr>
<td>Final Post Mortem Report</td>
<td>50</td>
</tr>
<tr>
<td>Attendance, Participation, Professionalism, Question #1</td>
<td>150</td>
</tr>
</tbody>
</table>

**NOTE:** All speeches must be accompanied by an outline and a bibliography. Failure to give the instructor an outline and bibliography on the day of the presentation will result in a reduction of one letter grade. The outline should be neatly typed and to a conventional speech or the one supplied for the class.
**FINAL GRADE SCALE:**
1000-940: A
939-900: A-
899-880: B+
879-830: B
829-800: B-
799-780: C+
779-730: C
729-700: C-
699-680: D+
679-640: D
639-600: D-
599-0: F

**ATTENDANCE**
Attendance and class participation are critical. We work as a group to develop speaking and listening skills. You will learn a great deal by watching and hearing your classmates. It is not enough to simply show up!! You will be expected to be a regular participant in all we do. If you sit silently, or speak only when called on by the instructor, you will not get the grade you desire.

If there is an unexcused absence on the scheduled day of your presentation, you will receive an F for your presentation. If you are absent on a day when fellow students are delivering speeches, your most recent grade will be marked down one letter. There will be no exceptions!!

Repeated unexcused absences will greatly affect your final grade. If you are unable to make class, it is important to call or e-mail the instructor beforehand. If you have more than three absences during the semester, your grade will be reduced by a full letter, unless medical documentation proves the necessity of the absence.

This does not apply to student athletes or others who must miss class because of university business, but proper documentation must be provided.
ACADEMIC INTEGRITY:
School of Communication Statement on Academic Integrity:

“A basic mission of a university is to search for and to communicate the truth, as it is honestly perceived. A genuine learning community cannot exist unless this demanding standard is a fundamental tenet of the intellectual life of the community. Students of Loyola University Chicago are expected to know, to respect, and to practice this standard of personal honesty. Academic dishonesty can take several forms, including, but not limited to cheating, plagiarism, copying another student’s work, and submitting false documents. Academic cheating is a serious act that violates academic integrity.

Cheating includes, but is not limited to, such acts as:

- Obtaining, distributing, or communicating examination materials prior to the scheduled examination without the consent of the teacher
- Providing information to another student during an examination
- Obtaining information from another student or any other person during an examination
- Using any material or equipment during an examination without consent of the instructor, or in a manner which is not authorized by the instructor
- Attempting to change answers after the examination has been submitted
- Unauthorized collaboration, or the use in whole or part of another student’s work, on homework, lab reports, programming assignments, and any other course work which is completed outside of the classroom
- Falsifying medical or other documents to petition for excused absences or extensions of deadlines
- Any other action that, by omission or commission, compromises the integrity of the academic evaluation process.

Students who commit an act of plagiarism, whether deliberately or accidentally, will still be held responsible. Ignorance of academic rules, or failure to fact check work, sources and citations, is not an acceptable defense against the charge of plagiarism. It is true that every thought probably has been influenced to some degree by the thoughts and actions of others. Such influences can be thought of as affecting the ways we see things and express all thoughts. Plagiarism, however, involves the taking and use of specific words and ideas of others without proper acknowledgement of the sources, and includes the following:

- Submitting as one’s own material copied from a published source, such as print, Internet, CD-ROM, audio, video, etc.
- Submitting as one’s own another person’s unpublished work or examination material
- Allowing another or paying another to write or research a paper for one’s own benefit
- Purchasing, acquiring, and using for course credit a pre-written paper

The above list is in no way intended to be exhaustive. Students should be guided by the principle that it is of utmost importance to give proper recognition to all sources. To do so is both an act of personal, professional courtesy and of intellectual honesty; any failure to do so, whether by intent or by neglect, whether by omission or commission, is an act of plagiarism. A more detailed description of this issue can be found at: http://luc.edu/english/writing.shtml#source
In addition, a student may not submit the same paper or other work for credit in two or more classes without the expressed prior permission of all instructors. A student who submits the same work for credit in two or more classes without the expressed prior permission of all instructors will be judged guilty of academic dishonesty, and will be subject to sanctions described below. This applies even if the student is enrolled in the classes during different semesters. If a student plans to submit work with similar or overlapping content for credit in two or more classes, the student should consult with all instructors prior to submission of the work to make certain that such submission will not violate this standard.

Plagiarism or any other act of academic dishonesty will result minimally in the instructor’s assigning the grade of "F" for the assignment or examination. The instructor may impose a more severe sanction, including a grade of “F” in the course. All instances of academic dishonesty must be reported by the instructor to the chairperson of the department involved, and to the Dean of the School of Communication.

The office of the Dean of the School of Communication may constitute a hearing board to consider the imposition of sanctions in addition to those imposed by the instructor, including a recommendation of expulsion, depending on the seriousness of the misconduct. In the case of multiple instances of academic dishonesty, the Dean's office may convene a separate hearing board to review these instances. The student has the right to appeal the decision of the hearing board to the Dean of SOC. If the student is not a member of the SOC, the dean of the college in which the student is enrolled shall be part of the process. Students have the right to appeal the decision of any hearing board and the deans of the two schools will review the appeal together. Their decision is final in all cases except expulsion. The sanction of expulsion for academic dishonesty may be imposed only by the Provost upon recommendation of the dean or deans.

Students have a right to appeal any finding of academic dishonesty against them. The procedure for such an appeal can be found at: http://www.luc.edu/academics/catalog/undergrad/reg_academicgrievance.shtml

The School of Communication maintains a permanent record of all instances of academic dishonesty. The information in that record is confidential. However students may be asked to sign a waiver which releases that student’s record of dishonesty as a part of the student’s application to a graduate or professional school, to a potential employer, to a bar association, or to similar organizations.

*The School of Communication policy is based entirely on and is consistent with the Academic Integrity Policy of the College of Arts & Sciences.*

**Students with Accommodations:** Students who need special accommodations for exams or class meetings because of a learning disability will provide you with a letter documenting the type of accommodations needed. If they claim to have a physical or psychological condition that hinders their ability to perform in class, medical documentation must be provided to the Student Accessibility Center (SAC) and that office will assess whether or not your collaboration is required. These matters are confidential.

Any student with a learning accommodation that needs special accommodation during exams or class periods should provide documentation from Student Accessibility Center and confidentially given to the instructor. The instructor will accommodate that student’s needs in the best way possible, given the constraints of course content and processes. It is the student’s responsibility to plan in advance in order to meet their own needs and assignment due dates.

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PROFESSIONALISM AND ADDITIONAL CLASSROOM POLICIES:
• Students are expected to be actively engaged in class discussions, courteous, be on time, be attentive and treat the subject professionally.
• No late assignments will be accepted unless in conference with the instructor.
• All written assignments must be typed, double-spaced and proofread.
• Turn off cellphones and other electronic devices. Laptops are welcome if you are using them to take notes but MUST BE TURNED DOWN DURING ALL PRESENTATIONS.

Managing Life Crises and Finding Support:

Should you encounter an unexpected crisis during the semester (e.g., securing food or housing, addressing mental health concerns, managing a financial crisis, and/or dealing with a family emergency, etc.), I strongly encourage you to contact the Office of the Dean of Students by submitting a CARE referral (LUC.edu/csaa) for yourself or a peer in need of support. If you are uncomfortable doing so on your own, please know that I can submit a referral on your behalf – just email me or schedule a meeting with me during office hours. To learn more about the Office of the Dean of Students, please find their websites here: LUC.edu/dos or LUC.edu/csaa.

Phone number: 773-508-8840. Email: deanofstudents@luc.edu.)
### Course Calendar

#### Week One:
- **January 13**: Introduction to the course, syllabus review, speech importance
- **January 15**: Interpersonal Communication
- **January 17**: Lessening the anxiety of public speaking; speech building and organization

#### Week Two:
- **January 20**: ***Dr. King Holiday NO CLASS****
- **January 22**: Topic Selection; Research; Audience Analysis
- **January 24**: Verbals and NonVerbals: Introductions and Conclusions

#### Week Three:
- **January 27**: Elevator Pitches introduced presented
- **January 29**: Elevator Pitches presented, MVP introduced
- **January 31**: My Favorite Place speech work

#### Week Four:
- **February 3**: My Favorite Place Speeches
- **February 5**: My Favorite Place Speeches
- **February 7**: My Favorite Place Speeches

#### Week Five:
- **February 10**: Review MVP Speeches, Intro C/A
- **February 12**: Work on C/A
- **February 14**: Cultural Artifact Speeches

#### Week Six:
- **February 17**: Cultural Artifact Speeches
- **February 19**: Cultural Artifact Speeches
- **February 21**: Catch-Up Friday

#### Week Seven:
- **February 24**: Informative Speech Work/Meeting
- **February 26**: Informative Speech Work/Meeting
- **February 28**: **ONLINE ASSIGNMENT ONLY**

#### Week Eight:
- **Week Nine:**
- **March 9**: Informative Speeches
- **March 11**: Informative Speeches
- **March 13**: Informative Speeches

***Note: All assignments are due on Sakai unless otherwise specified.***
### Week Ten:

<table>
<thead>
<tr>
<th>Date</th>
<th>Activity</th>
<th>Details</th>
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<tbody>
<tr>
<td>March 16</td>
<td>Informative Speeches</td>
<td>Outlines Due on Sakai</td>
</tr>
<tr>
<td>March 18</td>
<td>Info Speech/Persuasive Intro</td>
<td>Lecture on Persuasive</td>
</tr>
<tr>
<td>March 20</td>
<td>Persuasive Speech Work/Meeting</td>
<td>Persuasive Work/Meeting</td>
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### Week Eleven:

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<thead>
<tr>
<th>Date</th>
<th>Activity</th>
<th>Details</th>
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<tbody>
<tr>
<td>March 23</td>
<td>Persuasive Speeches</td>
<td>Outlines Due on Sakai</td>
</tr>
<tr>
<td>March 25</td>
<td>Persuasive Speeches</td>
<td>Outlines Due on Sakai</td>
</tr>
<tr>
<td>March 27</td>
<td>Persuasive Speeches</td>
<td>Outlines Due on Sakai</td>
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### Week Twelve:

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<tr>
<th>Date</th>
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<tbody>
<tr>
<td>March 30</td>
<td>Persuasive Speeches</td>
<td>Outlines Due on Sakai</td>
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<tr>
<td>April  1</td>
<td>Group Project Work</td>
<td>Groups Brainstorm and work</td>
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<tr>
<td>April  3</td>
<td>Group Project Work</td>
<td>Group Outline Due on Sakai</td>
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### Week Thirteen:

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<thead>
<tr>
<th>Date</th>
<th>Activity</th>
<th>Details</th>
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</thead>
<tbody>
<tr>
<td>April  6</td>
<td>Group Project</td>
<td>Groups Power Point Work</td>
</tr>
<tr>
<td>April  8</td>
<td>Group Project</td>
<td>Group PPT Due</td>
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<tr>
<td>April 10</td>
<td><strong>EASTER BREAK</strong></td>
<td><strong>NO CLASS</strong></td>
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### Week Fourteen:

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<tr>
<th>Date</th>
<th>Activity</th>
<th>Details</th>
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<tbody>
<tr>
<td>April  13</td>
<td><strong>EASTER BREAK</strong></td>
<td><strong>NO CLASS</strong></td>
</tr>
<tr>
<td>April  15</td>
<td>Group Practice</td>
<td>Group Practice</td>
</tr>
<tr>
<td>April  17</td>
<td>Group Practice</td>
<td>Group Practice</td>
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### Week Fifteen:

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<th>Date</th>
<th>Activity</th>
<th>Details</th>
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<tbody>
<tr>
<td>April  20</td>
<td>Group Presentations</td>
<td>Group Presentations</td>
</tr>
<tr>
<td>April  22</td>
<td>Group Presentations</td>
<td>Group Presentations</td>
</tr>
<tr>
<td>April  24</td>
<td>Group Presentations and Class Review</td>
<td>Group Presentations and Review</td>
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</tbody>
</table>

### Week Sixteen:

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<th>Date</th>
<th>Activity</th>
<th>Details</th>
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<tbody>
<tr>
<td></td>
<td><strong>FINALS WEEK</strong></td>
<td><strong>FINAL WEEK</strong></td>
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<tr>
<td></td>
<td>Class Final: Thursday April 30 1:00-3:00pm</td>
<td>Corboy #326/Online TBD</td>
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</tbody>
</table>

### A Note About Finals

There is a short paper reflection on the course and must be submitted during the assigned Finals time period, per university finals structure.

****COURSE CALENDAR IS SUBJECT TO CHANGE WITH NOTIFICATION****